

North Florida Broadband Authority

Board Agenda Item

Wednesday, February 17, 2010

Item

GM 4 Approval of the Recommendation of the NFBA Project/Construction Management and Project Engineering Selection Committee and Authorization to Negotiate Professional Services Contracts with the Top Ranked Firms in Each Category

Summary

At its January 6th, 2010 meeting, the NFBA Board accepted the General Manager's recommendation to issue a Request for Qualifications and initiate the process to solicit qualifications from professional firms for Project/Construction Management and Project Engineering contracts for the NFBA Broadband Middle Mile Network. This process must conform to the requirements of the Board's Procurement Policy. A Request for Qualifications (RFQ) was developed to meet the requirements and intent of the law. The RFQ was subsequently made available to the appropriately qualified wireless engineering consulting community. On or about January 18th, 2010, an advertisement was placed in the following publications: Baker County Press, Bradford County Telegraph, Lake City Reporter, Dixie County Advocate, Gilchrist County Journal, Suwannee Democrat, Monticello News, Levy County Journal, Madison Enterprise Recorder, Palatka News, and Taco Times, indicating that the NFBA was accepting Qualifications submittals for Project/Construction Management as well as Project Engineering. The due date for responses to this request was 12:00 PM on February 1, 2010, at which time responses from ten Professional Services firms had been received. The respondent firms were:

Airewire, Inc,

Keenwire

Data Management Associates, Inc.

Rapid Systems

Trillion

TRC Solutions

Kessler and Gehman Associates

ProSys & Alpha-Omega

Jacobs

RJE Telecom

The responses were opened and prepared for distribution shortly after 12: 00 PM. Present at the opening were Robert Sheets, GSG; Crystie Carey, NGN; Marguerite McCauley, GSG; Pat Lien, GSG; Faith Doyle, GSG (NFBA Board Clerk) was present by phone. All responses were deemed responsive in format and number of copies.

The responses were then distributed to the designated Selection Committee members for review and evaluation. The Selection Committee (Pat Lien, GSG; Todd Manning, Columbia County; Julie Conley, representing the North Florida Economic Development Partnership, and Christopher Campbell, Telecommunications Industry Consultant) held their first of two meetings on February 5, 2010. At the meeting, which was advertised in the same aforementioned daily newspapers, the responses were reviewed and discussed by the committee members. The committee discussed the selection options available and the relative strengths of each of the submittals. At the second and final meeting, on February 10th, final rankings of the firms for each category were established. A copy of the evaluation criteria, ranking for each firm and a memorandum from the Selection Committee to the System Manager are provided for your information.

The evaluation committee discussed and determined that since several of the respondents had included qualifications for tasks which were anticipated to fall under the forthcoming System Integration RFQ, it was important to clarify to all respondents the mutually exclusive nature of the two functional areas. The Project/Construction Manager and the Systems Integration firm could not be the same firm and as a result the committee asked each respondent to identify their preference to the selection committee by 10:00 AM February 10th. All respondents are ranked in each category for which they have indicated an interest in being considered. The Selection Committee recommends that separate firms be selected for Project/Construction Management and Project Engineering. I concur with the Committees recommendation and accordingly, the top ranked firms are presented for your approval to initiate negotiations for contracts for consulting/professional services contingent upon grant award as requested.

Recommendation

Staff recommends negotiating contracts with the top ranked firm in each category, project/construction management and project engineering. Should the negotiations fail with the top ranked firms, negotiations will continue with the next ranked firms in succession until a successful contract is negotiated in each category. Any contract negotiated is contingent upon grant award.

Budget Impact

N/A

Board Action

Moved by:

Seconded by:

Action Taken:

MEMORANDUM

TO: General Manager, North Florida Broadband Authority

FROM: Selection Committee; Pat Lien, Todd Manning, Julie Conley, Christopher Campbell

DATE: February 11, 2010

RE: Results of Evaluation of Submittals for RFQ 2010-01 - Request for Qualifications for Project/Construction Management and Project Engineering Services

The Selection Committee is pleased to present the results of our evaluation and ranking of the qualifications of the firms that submitted packages in response to RFQ 2010-01.

As a result of our clarification of the Project/Construction Management Firm being ineligible to submit qualifications for the future solicitation for Systems Integration (deployment of the network), Rapid Systems formally withdrew their request for consideration for Project/Construction Manager.

The evaluation committee selected AireWire, Inc. as the top ranked firm for the Project/Construction Mgmt firm.

Project Mgr/Construction Mgmt	Campbell	Lien	Conley	Manning	total	rank
Rapid Systems					0	0
AireWire, Inc.	2	1	2	2	7	1
Jacobs	1	3	4	1	9	2
KeenWire	3	4	1	4	12	3
Trillion	4	2	3	3	12	3
Data Management Associates, Inc.	5	6	7	6	24	5
ProSys & Alpha-Omega	7	7	5	5	24	5
Kessler & Gehman Assoc.	6	5	6	9	26	7
TRC Solutions	8	8	8	8	32	8
RJE Telecom	9	9	9	7	34	9

The evaluation committee selected Keenwire as the top ranked firm for the Project Engineer.

Project Engineer	Campbell	Lien	Conley	Manning	total	rank
KeenWire	1	1	1	1	4	1
Rapid Systems	2	2	2	2	8	2
Trillion	3	3	4	3	13	3
AireWire, Inc.	5	4	3	5	17	4
Jacobs	4	5	5	4	18	5
Data Management Associates, Inc.	6	8	8	6	28	6
ProSys & Alpha-Omega	7	7	6	9	29	7
Kessler & Gehman Assoc.	8	6	7	10	31	8
RJE Telecom	9	10	10	7	36	9
TRC Solutions	10	9	9	8	36	9